



Mark Twain Health Care District

768 Mountain Ranch Road
San Andreas, CA 95249
209 754 3521 Telephone

To: Board of Directors
Finance Committee

From: J.R. Krieg, Controller

Subject: November 2015 Financial Results

Date: January 20, 2016

memorandum

MARK TWAIN HEALTH CARE DISTRICT:

The Statement of Revenues and Expenses for the District reported an operating profit **before** Programs and Events of \$20,661 as compared to the budgeted operating income of \$16,447. For the month of November total revenues were slightly **under** budget due to a loss on investments.

Total expenses **before** Programs & Events were 5% **under** budget for the month due to lower than expected utility costs. Year to date, utility costs are 66% of District tax revenue.

Programs and Events expenses in November were \$1,954 versus a budget of \$11,042. YTD Programs and Events are \$34,293 versus a budget of \$70,709.

Operating income **after** Programs & Events in November was \$18,727 versus a budget of \$5,405. Year to date Operating income **after** Programs and Events was \$35,932 versus a budget of \$11,524.

The Minority Interest in Mark Twain Medical Center **decreased** by \$576,754 in November versus a budgeted loss of <\$174,994>, due to losses from the operation of the Medical Center.

The District's cash and investments balance as of November 30, 2015 is \$1,227,062 as compared to the yearend balance of \$2,386,298; the change is mostly due to the \$903,112 purchase of land for the Valley Springs clinic location.

"Through community collaboration, we serve as the stewards of a community health system that ensures our residents have the dignity of access to care that provides competent, professional and compassionate healing".

**MARK TWAIN HEALTH CARE DISTRICT
NOVEMBER 2015**

**MARK TWAIN HEALTH CARE DISTRICT
STATEMENT OF REVENUES AND EXPENSES
NOVEMBER 2015**

NOVEMBER					Year-to-date						
Actual	Budget	Var %	Last Yr	Var %	Line #	Revenue	Actual	Budget	Var %	Last Yr	Var %
\$25,837	\$25,837	0%	\$25,837	0%	1	Rental revenue	\$129,183	\$129,185	0%	\$129,183	0%
481	481	0%	481	0%	2	Land rental revenue	2,407	2,407	0%	2,407	0%
17,914	17,937	0%	17,837	0%	3	MOB Lease Rent	89,416	89,685	0%	89,032	0%
70,833	70,833	0%	67,667	5%	4	District Tax Revenue	354,165	354,167	0%	338,335	5%
396	917	-57%	14	2744%	5	Interest/Investment Income	3,833	4,583	-16%	1,199	220%
(425)	104	-508%	1,635	-126%	6	Other Miscellaneous Income	745	521	43%	4,675	-84%
\$115,037	\$116,109	-1%	\$113,471	1%		Total revenue	\$579,749	\$580,548	0%	\$564,831	3%
						Expenses					
1,837	1,750	5%	0	0%	6	Payroll Expense	9,336	8,750	7%	0	0%
2,150	5	42905%	1,131	90%	7	Insurance	6,675	5,375	24%	5,656	18%
0	2,083	-100%	1,240	-100%	8	Legal Fees	17,357	10,417	67%	3,210	441%
81	1,000	-92%	0	0%	9	Audit/Accounting Fees	11,064	5,000	121%	8,550	29%
6,160	6,160	0%	6,160	0%	10	Management Consulting Fees	27,720	30,800	-10%	30,800	-10%
3,800	1,667	128%	0	0%	11	Operational Consulting Fees	30,018	8,333	260%	130	22956%
6,055	6,237	-3%	6,743	-10%	12	MTMC Administrative Services	30,276	31,184	-3%	33,714	-10%
43,242	49,583	-13%	46,054	-6%	13	Utilities	234,053	247,917	-6%	283,739	-18%
17,937	17,937	0%	17,499	3%	14	MOB Rent	89,685	89,685	0%	87,494	3%
7,488	8,879	-16%	9,914	-24%	15	Depreciation and Amortization	37,440	44,395	-16%	46,334	-19%
1,138	833	37%	1,280	-11%	16	Dues and Subscriptions	3,635	4,167	-13%	6,398	-43%
0	625	-100%	0	0%	17	Travel, Meals and Lodging	2,016	3,125	-36%	0	0%
1,000	1,250	-20%	0	0%	18	Community Education & Marketing	5,558	6,250	-11%	0	0%
3,469	583	495%	0	0%	19	Other Miscellaneous Expenses	4,691	2,917	61%	1,817	158%
\$94,356	\$98,592	-4%	\$90,020	5%		Total expenses	\$509,524	\$498,315	2%	\$507,842	0%
\$20,681	\$17,517	18%	\$23,451	-12%		Operating Income (Loss) Before Programs & Events	\$70,225	\$82,233	-15%	\$56,989	23%
						Programs & Events					
\$0	\$625	-100%	\$0	0%	20	Pink in the Night	\$9,016	\$3,125	189%	\$5,235	72%
500	3,333	-85%	0	0%	21	Health Fairs	4,808	16,667	-71%	0	0%
0	0	0%	0	0%	22	Health Education Forum	195	1,500	-87%	2,456	-92%
0	0	0%	0	0%	23	Respite Care Program	0	10,000	-100%	0	0%
0	2,000	-100%	4,134	-100%	24	Technology for Students	0	4,000	-100%	4,134	-100%
1,454	0	0%	0	0%	25	Golden Health Awards	3,024	0	0%	560	440%
0	333	-100%	0	0%	26	Foundation Sponsorships	0	1,667	-100%	0	0%
0	1,250	-100%	0	0%	27	Community Sponsorships	17,250	6,250	176%	250	6800%
0	2,500	-100%	0	0%	28	Outpatient Telehealth	0	12,500	-100%	0	0%
0	0	0%	0	0%	29	Chronic Disease Program	0	10,000	-100%	0	0%
0	1,000	-100%	0	0%	30	Miscellaneous	0	5,000	-100%	0	0%
\$1,954	\$11,042	-82%	\$4,134	-53%		Total Programs & Events	\$34,293	\$70,709	-52%	\$12,636	171%
\$18,727	\$6,475	189%	\$19,317	-3%		Operating Income (Loss) After Programs & Events	\$35,932	\$11,524	212%	\$44,353	-19%
						Other Income/Expense					
(\$624,141)	(\$212,412)	194%	(\$428,747)	46%	31	Minority Interest in MTMC Operations	(\$1,585,014)	(\$892,111)	78%	(\$1,094,637)	45%
47,388	37,418	27%	64,329	-26%	32	Minority Interest in MTMC Investments	(169,366)	187,090	-191%	126,064	-234%
(\$576,754)	(\$174,994)	230%	(\$364,418)	58%		Total Other Income/Expense	(\$1,754,379)	(\$705,021)	149%	(\$968,573)	81%
(\$558,027)	(\$168,519)	231%	(\$345,101)	62%		Net Income (loss)	(\$1,718,447)	(\$693,497)	148%	(\$924,220)	86%

MARK TWAIN HEALTH CARE DISTRICT
BALANCE SHEET
NOVEMBER 2015

ASSETS	NOVEMBER 2015	JUNE 2015	LIABILITIES AND NET ASSETS	NOVEMBER 2015	JUNE 2015
<u>CURRENT ASSETS</u>			<u>CURRENT LIABILITIES</u>		
Cash and cash equivalents	\$215,012	\$1,377,470	Accounts payable and accrued expenses	\$33,047	\$71,277
Umpqua Investments	1,012,050	1,008,828	Deferred Rental Revenue	37,778	0
Investments - CDARS	0	0	Security Deposits	2,275	2,275
Due from Calaveras County	354,165	48,479	Due to MTMC Corporation - rental clearing	129,192	142,375
Security Deposit	0	0	Payroll Liabilities	1,742	1,269
Accrued Interest Receivable	890	890			
Accounts Receivable (net)	0	0			
Prepaid expenses and other	7,946	7,031			
	<hr/>	<hr/>	Total current liabilities	<hr/>	<hr/>
Total current assets	\$1,590,063	\$2,442,698		\$204,033	\$217,196
	<hr/>	<hr/>			
<u>LONG TERM INVESTMENTS</u>					
Minority Interest in MTMC	\$18,074,152	\$19,828,531			
	<hr/>	<hr/>			
Total LT Investments	\$18,074,152	\$19,828,531			
	<hr/>	<hr/>			
<u>PROPERTY, PLANT AND EQUIPMENT</u>					
Land and land improvements	\$1,787,726	\$884,614			
Buildings and improvements	4,570,497	4,570,497			
Construction in Progress (Valley Springs)	62,851	73,199			
Equipment	698,157	698,156			
	<hr/>	<hr/>			
Total gross PPE	\$7,119,230	\$6,226,467			
Accumulated Depreciation	(5,246,770)	(5,209,800)			
	<hr/>	<hr/>			
Net property, plant and equipment	\$1,872,460	\$1,016,667			
	<hr/>	<hr/>			
<u>OTHER ASSETS</u>			<u>NET ASSETS (Fund Balances)</u>		
Due from State Prop 1A	\$0	\$0	Fund balance - District	\$3,474,671	\$3,426,695
Capitalized Lease Negotiation	139,255	119,173	Fund balance - Minority Interest in MTMC	19,720,637	19,072,488
Intangible assets	4,965	5,435	Fund balance - District CY	35,932	47,976
	<hr/>	<hr/>	Fund balance - Minority Interest CY	(1,754,379)	648,149
Total other assets	\$144,220	\$124,608			
	<hr/>	<hr/>	Total net assets	<hr/>	<hr/>
				\$21,476,861	\$23,195,308
Total assets	<hr/> <hr/>	<hr/> <hr/>	Total Liabilities and net assets	<hr/> <hr/>	<hr/> <hr/>
	\$21,680,895	\$23,412,504		\$21,680,895	\$23,412,504

Mark Twain Health Care District Operating Budget

Mark Twain Health Care District
Budget FY 2016

	2015-2016 BUDGET											
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
	<i>thru June 2016</i>											
Ordinary Income/Expense												
Income												
550.10 - Rental Revenue	310,044	25,837	25,837	25,837	25,837	25,837	25,837	25,837	25,837	25,837	25,837	25,837
550.20 - Land Rental Revenue	5,777	481	481	481	481	481	481	481	481	481	481	481
550.30 - MOB Lease Rent	215,243	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937
560.10 - District Tax Revenue	850,000	70,833	70,833	70,833	70,833	70,833	70,833	70,833	70,833	70,833	70,833	70,833
570.10 - Interest Income	11,000	917	917	917	917	917	917	917	917	917	917	917
570.20 - Other Miscellaneous Income	1,250	104	104	104	104	104	104	104	104	104	104	104
Total Income	1,393,314	116,110	116,110	116,110	116,110	116,110	116,110	116,110	116,110	116,110	116,110	116,110
Expense												
66000 - Payroll Expense	21,000	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750
710.00 - Insurance	12,900	1,075	1,075	1,075	1,075	1,075	1,075	1,075	1,075	1,075	1,075	1,075
715.23 - Legal Fees	25,000	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,500
715.24 - Audit Fees	12,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
715.25 - Management Consulting Fees	73,920	6,160	6,160	6,160	6,160	6,160	6,160	6,160	6,160	6,160	6,160	6,160
715.26 - Operational Consulting Fees	20,000	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667
720.64 - Accounting Services	74,842	6,237	6,237	6,237	6,237	6,237	6,237	6,237	6,237	6,237	6,237	6,237
730.00 - Utilities	595,000	49,583	49,583	49,583	49,583	49,583	49,583	49,583	49,583	49,583	49,583	49,583
731.00 - Community Education & Marketing	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	833
734.00 - MOB Rent	215,243	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937	17,937
735.00 - Valley Springs Payment	-	0	0	0	0	0	0	0	0	0	0	0
740.86 - Dues and Subscriptions	10,000	833	833	833	833	833	833	833	833	833	833	1,250
740.88 - Travel, Meals & Lodging	7,500	625	625	625	625	625	625	625	625	625	625	837
740.00 - Miscellaneous	7,000	583	583	583	583	583	583	583	583	583	583	683
Total Operating Expense	1,089,405	90,784	90,784	90,784	90,784	90,784	90,784	90,784	90,784	90,784	90,784	91,512
Operating Income Before Programs & Events	303,909	25,326	25,326	25,326	25,326	25,326	25,326	25,326	25,326	25,326	25,326	24,597
716.00 - Programs and Events												
716.01 - Pink in the Night	7,500	625	625	625	625	625	625	625	625	625	625	625
716.02 - Health Fair	40,000	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333
716.03 - Health Education Forum	3,000	1,500	0	0	0	0	1,500	0	0	0	0	0
716.07 - Chronic Disease Program	20,000	0	10,000	0	0	0	10,000	0	0	0	0	0
716.08 - Respite Care Program	20,000	0	0	0	0	0	20,000	0	0	0	0	0
716.09 - Technology for Students	4,000	0	2,000	2,000	0	0	0	0	0	0	0	0
716.10 - Miscellaneous	12,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
716.12 - Golden Health Awards	40,000	0	0	0	0	0	10,000	30,000	0	0	0	0
716.13 - Foundation Sponsorships	4,000	333	333	333	333	333	333	333	333	333	333	333
716.14 - Community Sponsorships	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
716.15 - Outpatient Telehealth	30,000	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500
Total Programs & Events	195,500	9,042	20,542	11,042	11,042	9,042	9,042	50,542	39,042	9,042	9,042	9,042
Operating Income After Programs & Events	108,409	16,284	4,784	14,284	14,284	16,284	16,284	(25,216)	(13,716)	16,284	16,284	16,284
735.00 - Depreciation & Amortization	106,548	8,879	8,879	8,879	8,879	8,879	8,879	8,879	8,879	8,879	8,879	8,879
TOTAL OPERATING INCOME	1,861	7,405	(4,095)	5,405	5,405	7,405	7,405	(34,095)	(22,595)	7,405	7,405	7,405

Mark Twain Healthcare District
Cash Flow Statement
November 2015 & YTD FY15

	November	YTD
<u>CASH RECEIVED</u>		
Total Income	\$ 115,037	\$ 579,749
Non Cash Items affecting Income		
Tax accrual	\$ (70,833)	\$ (305,686)
Rental Clearing	(2,637)	(13,183)
Umpqua (gain) loss	120	(3,222)
Deferred Revenue	-	37,778
	-	-
Total Items affecting Income	<u>\$ (73,350)</u>	<u>\$ (284,313)</u>
Cash Items not in Income		
Property Tax pymt		\$ -
CDARS Investments	-	-
Security Deposit		-
Receivables	3,336	-
Total Items not in Income	<u>\$ 3,336</u>	<u>\$ -</u>
Cash Received in Month/YTD	<u>\$ 45,023</u>	<u>\$ 295,436</u>
<u>CASH PAID OUT</u>		
Total Expenses	\$ 96,310	\$ 543,817
Non Cash Items affecting Expense		
Depreciation	\$ (7,488)	\$ (37,440)
Angels Camp writeoff	-	
Payroll liab	(380)	(473)
Total Items affecting Expense	<u>\$ (7,868)</u>	<u>\$ (37,913)</u>
Cash Items not in Expense		
Prepays	\$ (2,269)	\$ 915
Vendor Rebates		-
Accounts Payable	-	38,231
Fixed Assets	-	-
Lease Negotiation	2,640	20,082
VS Land Costs	1,721	(10,349)
Land		903,112
Total Items not in Expense	<u>\$ 2,092</u>	<u>\$ 951,990</u>
Cash Paid Out in Month/YTD	<u>\$ 90,534</u>	<u>\$ 1,457,893</u>
NET CHANGE IN CASH BALANCE	<u>\$ (45,511)</u>	<u>\$ (1,162,458)</u>

* Ties out to Check Register

Mark Twain Healthcare District
Simplified Cash Flow
November 2015

CASH RECEIVED

Mark Twain Medical Center	\$	23,200
Stockton Cardiology		6,672
Mark Twain Medical Center		14,578
Jake Koplen		482
Calaveras County		-
Umpqua Bank		91
Prepaid Rent Revenue		-
Total Cash Received in Month	\$	<u>45,023</u>

Comment

Hospital Lease Agreement
MOB rental suite 101 2 mos
MOB rental suites 102,103,104,105
Land Lease - parcel #5
Final apportionment of 5% due in August
Money Market interest
Received in October and November

CASH PAID OUT

IRS/EDD payments		-
Check Register	\$	<u>90,534</u>
NET CHANGE IN CASH BALANCE	\$	<u>(45,511)</u>

See check register for detail

**Mark Twain Health Care District
List of Renters and Leases
November 30, 2015**

1/18/2016

Name	Contract Date	Commencement Date	Lease Term	expire date	MOB Suite	Location	District Pays Utilities	Type	Monthly Rent	Sq ft Rate	CAM	Total	Sq Ft.	Comments
					First Floor	704 Mountain Ranch Rd, Building E								
Medical Office Building Subleases														
Stockton Cardiology	8/15/2007	8/15/2007	5 years	8/14/2017	101	see above	N	Office	\$ 2,783.63	2.18	\$ 552.50	\$ 3,336.13	1,276	Current thru 11/2015
Specialty Clinic - GI	9/1/2012	9/1/2012	5 years	9/1/2017	102	see above	Y	Office	\$ 2,688.67	2.11	\$ 552.50	\$ 3,241.17	1,276	Current thru 11/2015
San Andreas FMC	9/22/2008	1/1/2009	5 years	7/1/2019	103/104	see above	Y	Clinic	\$ 7,026.63	3.05	*	\$ 7,026.63	2,304	Current thru 11/2015
San Andreas FMC	7/1/2014	7/1/2014	5 years	7/1/2019	105	see above	Y	Office	\$ 3,757.72	2.29	\$ 552.50	\$ 4,310.22	1,644	Current thru 11/2015
Total MOB lease income									<u>\$ 16,256.65</u>		<u>\$ 1,657.50</u>	<u>\$ 17,914.15</u>	<u>6,500</u>	
Hospital Lease Agreement w/ Corporation														
Mark Twain Medical Center	1/1/1990	1/1/1990	30 years	12/31/2019		768 Mountain Ranch	Reimburse	Hospital	<u>\$ 23,200.00</u>		NA	<u>\$ 23,200.00</u>		
Office Lease														
San Andreas Medical and Professional Offices (Diede)	3/1/2007	3/1/2007	20 years	2/28/2027	First Floor	704 Mountain Ranch Rd, Building E	N	Office	<u>\$ 15,043.54</u>		<u>\$ 2,893.39</u>	<u>\$ 17,936.93</u>	<u>6,500</u>	Rent increases 3% each year.
Land Lease														
Jake Koplen	5/3/1994	5/3/1994	50 years	5/2/2044		Parcel 5, 700 Mountain Ranch Road, MOB Bldgs A, B, C	Y	Land	\$ 481.42		NA	\$ 481.42	NA	At term of lease Improvements (buildings) become District property. May terminate lease after 35 years and purchase Improvements.
San Andreas Medical and Professional Offices (Diede)	5/20/2004	5/20/2004	50 years	5/19/2054		Parcel 3, Building E (MOB Property)	N	Land	\$ 1 / Yr		NA	\$ 1 / Yr	NA	At term of lease Improvements (buildings) become District property. May terminate lease after 35 years and purchase Improvements.
											* CAM charges included in rent			

Mark Twain Healthcare District
Transaction Detail by Account
November 2015

Type	Date	Num	Name	Memo	Clr	Amount
Check	11/13/2015	119	Peggy Stout	period ending 9/30	√	(967.12)
Check	11/30/2015	120	Peggy Stout	period ending 9/30	√	(489.57)
Check	11/01/2015	13230	San Andreas Medical & Professional Office		√	(17,936.93)
Check	11/01/2015	13235	AT&T Mobilty		√	(331.84)
Check	11/01/2015	13236	San Andreas Sanitary District		√	(5,357.72)
Check	11/11/2015	13238	PG&E VS 46578486352 Clinic Ste 10		√	(169.65)
Check	11/11/2015	13239	PG&E 46995152991 VS Clinic Ste 9		√	(231.00)
Check	11/11/2015	13240	PG&E 89195984003 #B1		√	(577.93)
Check	11/11/2015	13241	PG&E 71068388090 MOB Condo		√	(578.92)
Check	11/11/2015	13242	PG&E 39918320076		√	(211.90)
Check	11/11/2015	13243	PG&E 74021406306 SAFMC		√	(699.10)
Check	11/11/2015	13244	Calaveras First		√	(1,416.55)
Check	11/11/2015	13245	USPS	BRM Replenishment	√	(175.00)
Check	11/11/2015	13246	Amerigas		√	(57.59)
Check	11/11/2015	13247	J.S. West		√	(14.09)
Check	11/11/2015	13248	City of Angels		√	(170.40)
Check	11/11/2015	13249	Columbia Communications, Inc.		√	(645.00)
Check	11/11/2015	13250	Calaveras Telephone		√	(405.52)
Check	11/11/2015	13251	AT&T 0518795579001	248137000754/952	√	(37.62)
Check	11/11/2015	13252	AT&T 457-7		√	(17.38)
Check	11/11/2015	13253	Calaveras County Tax Collector		√	(3,135.00)
Check	11/11/2015	13254	California Waste Recovery			(337.79)
Check	11/11/2015	13255	PG&E 2306121143-1 ortho		√	(585.28)
Check	11/11/2015	13256	AT&T OneNet		√	(1,481.28)
Check	11/11/2015	13257	CPPA		√	(24,157.00)
Check	11/11/2015	13258	Productivity Plus Systems		√	(4,400.00)
Check	11/11/2015	13259	Computer Fireman		√	(25.00)
Check	11/11/2015	13260	The Union Democrat		√	(1,037.21)
Check	11/11/2015	13261	Peggy Stout	period ending 9/30	√	(133.68)
Check	11/11/2015	13262	American Modern Insurance Company	Ins - 1 yr - 1934 S Highway 26 Valley Springs CA	√	(1,019.00)
Check	11/11/2015	13263	Tribble and Ayala		√	(81.20)

Mark Twain Healthcare District
Transaction Detail by Account
November 2015

Check	11/11/2015	13264	GO-Team Consulting, LLC	√	(3,800.00)
Check	11/11/2015	13265	Valley Springs Elementary School		(500.00)
Check	11/19/2015	13266	Mark Twain Medical Center Healthcare Corp		(6,055.16)
Check	11/19/2015	13267	Productivity Plus Systems	√	(4,400.00)
Check	11/19/2015	13268	Aspen Street Architects	√	(1,721.05)
Check	11/19/2015	13269	AT&T 754-9362	√	(374.28)
Check	11/19/2015	13270	PG&E 42630399709 Hospital	√	(5,130.34)
Check	11/19/2015	13271	La Contenta Plaza	√	(1,072.43)
Check	11/19/2015	13272	Mosbaugh Properties, Inc.	√	(597.70)
Total					<u>(90,534.23)</u>